

EI-Institut : Historical partner of Salesforce trainings

Training Schedule of 2020 last quarter

| October | | | November | | | December | | |
|---------|--------|--------|----------|-----------------|--------|----------|---------------|---------|
| T 1 | | | S 1 | All Saint's Day | | T 1 | ADX201 | DEX403 |
| F 2 | | | M 2 | | CCM101 | W 2 | | |
| S 3 | | | T 3 | ADX201 | | T 3 | ADX201 | DEX403 |
| S 4 | | | W 4 | | | F 4 | | |
| M 5 | | | T 5 | | | S 5 | | |
| T 6 | | | F 6 | | | S 6 | | |
| W 7 | | | S 7 | | | M 7 | | |
| T 8 | | | S 8 | | | T 8 | DEX450 | SALES |
| F 9 | | | M 9 | | | W 9 | | SERVICE |
| S 10 | | | T 10 | | | T 10 | | PDX101 |
| S 11 | | | W 11 | Armistice 1918 | | F 11 | | |
| M 12 | ADX201 | | T 12 | | | S 12 | | |
| T 13 | | | F 13 | | | S 13 | | |
| W 14 | | | S 14 | | | M 14 | | FSL201 |
| T 15 | | ANCO 1 | S 15 | | | T 15 | ADX201 | CCM101 |
| F 16 | | ANCO 1 | M 16 | ADX201 | | W 16 | | |
| S 17 | | | T 17 | | | T 17 | | ANCO 1 |
| S 18 | | | W 18 | | | F 18 | | ANCO 1 |
| M 19 | | | T 19 | | | S 19 | | |
| T 20 | | | F 20 | | | S 20 | | |
| W 21 | | | S 21 | | | M 21 | | |
| T 22 | | | S 22 | | | T 22 | | |
| F 23 | | | M 23 | ADX211 | EEB101 | W 23 | | |
| S 24 | | | T 24 | | JB101 | T 24 | | |
| S 25 | | | W 25 | | | F 25 | Christmas Day | |
| M 26 | | | T 26 | | | S 26 | | |
| T 27 | | | F 27 | | | S 27 | | |
| W 28 | | | S 28 | | | M 28 | | |
| T 29 | | | S 29 | | | T 29 | | |
| F 30 | | | M 30 | ADX201 | DEX403 | W 30 | | |
| S 31 | | | | | | T 31 | | |

SALES Sales Cloud Training : 1 day ADX251, 1 day CRT251, 1 day quizz
SERVICE Service Cloud Trainings : 2 days ADX261, 1 day CRT261

*EI-Institut is a training organization registered under the number 11 92 20215 92 and validated Datadock.
 Training courses provided by EI-Institut can be funded by an OPCO (Available only in France)*

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2021 training schedule

| | January | February | March | April | May | June | July | August | September | October | November | December |
|---|----------------|----------|---------------------|-------------|---------------------|--------------------|------|--------|---------------|---------|--------------|-------------|
| ADX201 - Administrative Essentials for New Admins in Lightning Experience | 11-15 25-29 | 8-12 | 1-5 15-19 29- | -2 12-16 | 3-7 17-21 31- | -4 14-18 28- | -2 | 23-27 | 6-10 20-24 | 11-15 | 15-19 29- | -3 13-17 |
| ADX211 - Administration Essentials for Experienced Admins in Lightning Experience | | 1-4 | | 6-9 | | 21-24 | | | 13-16 | | 22-25 | |
| ADX261 - Service Cloud Administration in Lightning Experience | | | 8-9 | | | 14-15 | | | 27-28 | | 22-23 | |
| ANC101 - Mobile and Desktop Exploration in Einstein Analytics | | | 11 | | | 17 | | | 23 | | 25 | |
| ANC201 - Building Lenses, Dashboards, and Apps in Einstein Analytics | | | 12 | | | 18 | | | 24 | | 26 | |
| BSX101 - Salesforce Fundamentals for Business Administration Specialists | | | 8-10 | | 26-28 | | | | | 4-6 | | 6-8 |
| CCM101 - B2C Commerce Merchant | | | 18-19 | | | 3-4 | | | 6-7 | | 15-16 | |
| CRT251 - Certification Preparation for Sales Cloud Consultant | | | | 6 | | | 1 | | | 7 | | 16 |
| CRT251 & Quizz - Certification Preparation for Sales Cloud Consultant & Quizz | | | | 6-7 | | | 1-2 | | | 7-8 | | 16-17 |
| CRT261 - Certification Preparation for Service Cloud Consultant | | | 10 | | | 16 | | | 29 | | 24 | |
| CRT261 & Quizz - Certification Preparation for Service Cloud Consultant & Quizz | | | 10-11 | | | 16-17 | | | 29-30 | | 24-25 | |
| DEX403 - Declarative Development for Platform App Builders in Lightning Experience | 18-22 | | 22-26 | | | 7-11 | | | 13-17 | | 29- | -3 |
| DEX450 - Programmatic Development using Apex and Visualforce in Lightning Experience | | 1-5 | 29- | -2 | | 21-25 | | | 27- | -1 | | 6-10 |
| FSL201 - Implementing Field Service Lightning | | | 15-17 | | | 28-30 | | | | 11-13 | | 13-15 |
| MKT101 - Build and Analyze Customer Journeys using Marketing Cloud <i>(Replaces EEB101 & JB101)</i> | | 1-5 | | 12-16 | | 7-11 | | | 20-24 | | | 6-10 |
| PDX101 - Essentials of Pardot Lightning App for Digital Marketers | | | 3-5 | | 26-28 | | | | | 6-8 | | 1-3 |
| RPX101 - Reporting Fundamentals in Lightning Experience | | | 22 | | | 21 | | | 10 | | 19 | |

Administrator courses
 Sales Cloud administrator courses
 Service Cloud administrator courses

Marketer courses
 Commerce Cloud administrator courses
 Analytics courses

Developer courses