

EI-Institut : Historical partner of Salesforce trainings

**Training Schedule of 2020 last quarter**

October			November			December		
T 1			S 1	All Saint's Day		T 1	ADX201	
F 2			M 2	ADX201	CCM101	W 2	ADX201	SALES
S 3			T 3			T 3		
S 4			W 4			F 4		
M 5			T 5			S 5		
T 6			F 6			S 6		
W 7			S 7			M 7		
T 8			S 8			T 8	DEX450	SERVICE
F 9			M 9			W 9		PDX101
S 10			T 10			T 10		
S 11			W 11	Armistice 1918		F 11		
M 12	ADX201		T 12			S 12		
T 13			F 13			S 13		
W 14			S 14			M 14		
T 15		ANC10 1	S 15			T 15	ADX201	FSI201
F 16		ANC20 1	M 16	ADX201		W 16		CCM101
S 17			T 17			T 17		ANC10 1
S 18			W 18			F 18		ANC20 1
M 19			T 19			S 19		
T 20			F 20			S 20		
W 21			S 21			M 21		
T 22			S 22			T 22		
F 23			M 23	ADX211	EEB101	W 23		
S 24			T 24	DEX403		T 24		
S 25			W 25			F 25	Christmas Day	
M 26			T 26			S 26		
T 27			F 27			S 27		
W 28			S 28			M 28		
T 29			S 29			T 29		
F 30			M 30	ADX201		W 30		
S 31						T 31		

SALES Sales Cloud Training : 1 day ADX251, 1 day CRT251, 1 day quizz  
SERVICE Service Cloud Trainings : 2 days ADX261, 1 day CRT261

**EI-Institut is a training organization registered under the number 11 92 20215 92 and validated Datadock.**  
**Training courses provided by EI-Institut can be funded by an OPCO (Available only in France)**

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### 2021 training schedule

	January	February	March	April	May	June	July	August	September	October	November	December
ADX201 - Administrative Essentials for New Admins in Lightning Experience	11-15 25-29	8-12	1-5 15-19 29-	-2 12-16	3-7 17-21 31-	-4 14-18 28-	-2	23-27	6-10 20-24	11-15	15-19 29-	-3 13-17
ADX211 - Administration Essentials for Experienced Admins in Lightning Experience		1-4		6-9		21-24			13-16		22-25	
ADX261 - Service Cloud Administration in Lightning Experience			8-9			14-15			27-28		22-23	
ANC101 - Mobile and Desktop Exploration in Einstein Analytics			11			17			23		25	
ANC201 - Building Lenses, Dashboards, and Apps in Einstein Analytics			12			18			24		26	
BSX101 - Salesforce Fundamentals for Business Administration Specialists			8-10		26-28					4-6		6-8
CCM101 - B2C Commerce Merchant			18-19			3-4			6-7		15-16	
CRT251 - Certification Preparation for Sales Cloud Consultant				6			1			7		16
CRT251 & Quizz - Certification Preparation for Sales Cloud Consultant & Quizz				6-7			1-2			7-8		16-17
CRT261 - Certification Preparation for Service Cloud Consultant			10			16			29		24	
CRT261 & Quizz - Certification Preparation for Service Cloud Consultant & Quizz			11			17			30		25	
DEX403 - Declarative Development for Platform App Builders in Lightning Experience	18-22		22-26			7-11			13-17		29-	-3
DEX450 - Programmatic Development using Apex and Visualforce in Lightning Experience		1-5	29-	-2		21-25			27-	-1		6-10
FSL201 - Implementing Field Service Lightning			15-17			28-30				11-13		13-15
MKT101 - Build and Analyze Customer Journeys using Marketing Cloud <i>(Replaces EEB101 &amp; JB101)</i>	25-29		22-26			7-11			20-24			6-10
PDX101 - Essentials of Pardot Lightning App for Digital Marketers			3-5		26-28					6-8		1-3
RPX101 - Reporting Fundamentals in Lightning Experience			22			21			10		19	

Administrator courses  
 Sales Cloud administrator courses  
 Service Cloud administrator courses

Marketer courses  
 Commerce Cloud administrator courses  
 Analytics courses

Developer courses